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# GONDOLA COVERS

ENGINEERED FOR TOUGHNESS.  
DESIGNED FOR SUSTAINABILITY.



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## EVERY JOURNEY STARTS WITH **INNOVATION**

Our journey started with the recognition that the rail transport of bulk materials lacked efficiency and that product and financial losses were becoming too steep, coupled with the knowledge that we could do something about it.

Before 1975, transporting copper, lead and zinc concentrates were problematic—and that's putting it lightly. Water and snow made unloading and handling material difficult, which meant delays in unloading trains and loading ships, not to mention the issue of drying material. And then came the dust losses. Everyone in the industry was suffering from significant financial losses, and at the time, plastic tarpaulin covers were the only solution.

But there was a problem. Tarpaulin covers had to be manually attached to railcars and the labour charges, safety issues, and cost of replacements every trip became uneconomical.

Here's where we got innovative.

Our team evaluated the problems people in the railcar industry were facing and started seeking solutions to solve each one. We knew companies needed a reusable, long-lasting cover, and we were dedicated to finding and developing an all-in-one solution. The result? Our first custom fibreglass railcar cover, a solution that revolutionized the industry and led to the founding of Ecofab. But, of course, that was just the beginning. Today, we offer comprehensive railcar cover leasing options and tailored solutions for our customers. Every journey is unique, and together, we can create a solution for any railcar cover problem.

**1975**

Ecofab develops one-piece fiberglass covers for gondola railcars.



**1996**

Operations begin in South America and Australia, and the community recognizes the environmental benefits of Ecofab.



**2013**

Chile becomes the next country in South America to adopt Ecofab railcar covers.



**2021-2024**

Ecofab introduces Auto-Hatch, the AAR approved automated hatch for covered railcars.



**1990-1994**

Ecofab engineers release an enhanced automatic lock railcar cover and expands operations to the US market.



**2000**

Ecofab introduces fully automated railcar covers and gains ISO quality assurance accreditation.



**2015**

Ecofab introduces an industry leading solution to the rail transport of coal ash in the US.



**2024**

Ecofab develops new gondola railcar covers to meet the AAR's latest specifications.



## WHAT'S CHANGED OVER THE YEARS

Since 1975, we've believed in innovation and partnering with our customers to create unique solutions. Service has always come first and our approach has seen Ecofab go from a Canadian solution to a global one, where we create custom railcar cover solutions to meet customer requirements and help businesses adhere to environmental regulations and industry demands.

BENEFITS

# FORGED WITH INNOVATION



## ELIMINATES RAILCAR DUSTING

Chemical sprays just don't cut it – they're only partially effective. Ecofab railcar covers completely eliminate dusting issues, are environmentally friendly and travel roundtrip.



## AVOIDS BALLAST CONTAMINATION

Dusting from products like coal can damage the rail corridor's ballast, resulting in an unstable track, speed restrictions, and even derailments. Ecofab covers eliminate contamination, resulting in reduced track closures and significant savings.



## ELIMINATES PRODUCT LOSS

Material dusting loses companies millions of dollars every year, but with Ecofab railcar covers, these losses are entirely eliminated.

## IMPROVES FUEL EFFICIENCY

Independent studies have shown the implementation of Ecofab railcar covers will result in major fuel savings. Improve your train fuel efficiency today.



## EFFICIENT RAILCAR UNLOADING

Unloading doesn't have to be delayed—with Ecofab covers, unloading is efficient, timely, and economical. Our covers keep railcars free of water, snow, and ice, resulting in better material flow and unloading, not to mention less reliance on antifreeze chemicals.



## ENHANCED CORPORATE IMAGE

By partnering with Ecofab, you can show your customers that you share their environmental concerns. Our covers have proven benefits to living organisms and their physical environment, and prevent contamination without the use of chemicals.



## ADDITIONAL RAILCAR COVER BENEFITS

Reusable. Sustainable. Global. With an Ecofab cover, there are no railcar loading restrictions, cross-contamination risks, or changes in product quantity or quality. No matter where you are, we have you covered.



## **COVER HANDLING PROGRAM**

Our Cover Handling Program is more than just providing our Customers with railcar covers to use, it's a comprehensive solution that includes removal, replacement, service,

### **BENEFITS**

and more.

With the Cover Handling Program, there is no need for you to purchase new equipment, invest in safety training, or manage new staff. We take care of it all. From extra cover storage to maintenance and service, your covers are our responsibility.

## **SAFETY PROGRAM**

Safety is one of our top priorities, which is why our team has developed a mandatory safety program for all personnel who handle Ecofab covers. Our programs are offered on-site and emphasize safe procedures and

### **BENEFITS**

safe cover handling techniques.

A comprehensive understanding of safe cover operations is vital for any person working with Ecofab railcar covers, and after our course, all participants walk away with hands-on knowledge and on-going training support to ensure that safety always comes first.





## **MAINTENANCE PROGRAM**

We want to make sure that all covers are properly maintained, so we offer a complete preventative maintenance program as part of our full-service package. No matter where you are in the world, we'll establish a locally based service and maintenance depot near you.

## **BENEFITS**

Our full-service package includes site inspections, detailed examinations of railcars, loading and unloading equipment, installation processes, service and maintenance, and finance/leasing operations. Together we can tailor a solution that is right for you.

**INTERESTED IN OUR SYSTEMS? [ECOFAB.COM](http://ecofab.com)**

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WE'RE NOT JUST  
**MANUFACTURERS**

We're innovators, spearheading change—not for the sake of change—but for the sake of our customers. Railcar covers are a niche product, but we're not satisfied with what works, we're after what works better, what technology can save our customers money, and what results we can deliver. Ecofab is much more than a manufacturer, our focus is on providing benefits to our customers by solving their rail haulage problems.



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